

Under the spotlight

City South News asked two business owners, and finalists in this year's awards, the tough questions.

Carolyn Voss

Company: Contours Fairfield Ladies Gym and Weight Loss Studio.

I wish I had known then what I know now ... (what have you learned that you wish you'd known when you established your business) ... Learning how to delegate to staff so I could spend more time working on growing my business. How to deal with staff issues and deal with cash flow problems.

What's luck got to do with business? Being in the right place at the right time.

What was your biggest break? Hitting the magic 300-member mark and achieving a "Premier" status studio. Having a happy, friendly environment for local women to hang out, make friends and keep fit.

What was your biggest mistake? Being a control freak and not trusting staff enough to delegate tasks to them to free up my time to spend on business matters.

If I had my time again I would ... Do it all again but with a lot more planning and knowledge to make it easier.



Rob Honeycombe

Company: Bees Nees City Realty

I wish I had known then what I know now ... Be patient. The energy and enthusiasm that helps you take the steps to start a business needs to be followed by realistic expectations.

What's luck got to do with business? We've had some terrific team members join us and lucky enough to have clients trust us with the sale and management of their properties. But you can make your own luck!

What was your biggest break (or success)? We wanted to lease an office at South Bank and the landlords wouldn't have us (something about being real estate agents). We decided to buy our offices here in Cordelia St and we're excited about being part of the area's future.

What was your biggest mistake? Such a lot to choose from. Not having my photo airbrushed so I look 10 years younger?

If I had my time again I would ... Listen to my mum.

